



## **The CONNECTION™**

August 9, 2007

### **Who Pays for Lunch???**

Who pays for a business lunch? According to etiquette experts, the rules are:

- Whoever benefits most from the meeting pays. In most cases, this means the salesperson.
- In the case of both parties benefitting mutually, the person who invited the other pays.

Oh, and people who know this stuff say breakfast meetings should last an hour and get down to business right away. Lunch and dinner should be longer and slower. Hold off business until after the appetizers or salad is served.

**Contact Communispond**  
marketing@communispond.com  
800 529 5925  
www.communispond.com